Forr	<b>9</b>	90	Return of Organization Exempt F Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue			OMB No. 1545-0047
			Do not enter social security numbers on this form as			Open to Public
Depa Intern	Department of the Treasury Internal Revenue Service Go to www.irs.gov/Form990 for instructions and the latest information.					
AF	or the	e 2022 calend	ar year, or tax year beginning JUL 1, 2022 and e	ending J	UN 30, 2023	
B c a	heck if pplicabl	e: <b>C</b> Name o	forganization		D Employer identific	cation number
	Addre chang		OSBORNE ASSOCIATION, INC.		12 55620	20
_	_chang ⊐Initial	e Doing b	usiness as		13-556302	
	_return Final return	, 809	and street (or P.O. box if mail is not delivered to street address) WESTCHESTER AVENUE	Room/suite	E Telephone number (718) 70	7-2600
_	termin ated	City or t	own, state or province, country, and ZIP or foreign postal code		G Gross receipts \$	39,414,033.
	Amen	BRON	X, NY 10455		H(a) Is this a group re	A service of the serv
	Applic tion pendir		nd address of principal officer: JONATHAN MONSALVE AS C ABOVE		for subordinates' <b>H(b)</b> Are all subordinates in	
11	ax-ex	empt status:		r 🗌 527	lf "No," attach a	list. See instructions
	Vebsi		OSBORNENY.ORG		H(c) Group exemption	
			X Corporation Trust Association Other	L Year	of formation: 1933 N	State of legal domicile: NY
Pa	art I	Summary		GGOGT		
ģ	1		e the organization's mission or most significant activities: THE A			
Activities & Governance		These with the state of the	SERVICES TO DEFENDANTS, INCARCERA			
ern	2	Check this bo			1-1	
Š						24
8			lependent voting members of the governing body (Part VI, line 1b)			24
ies			of individuals employed in calendar year 2022 (Part V, line 2a)			549
tivit	6	Total number	of volunteers (estimate if necessary)		6	24
Act			d business revenue from Part VIII, column (C), line 12			0.
	a	Net unrelated	business taxable income from Form 990-T, Part I, line 11			0 . Current Year
		O and the diama	and suggets (David ) (III line 14)		26,701,695.	29,061,963.
ne			and grants (Part VIII, line 1h)		9,261,296.	9,975,356.
Revenue	10000		ce revenue (Part VIII, line 2g)		36,486.	
Rev			come (Part VIII, column (A), lines 3, 4, and 7d)		7,873.	-1,460.
	0.000 - 1		(Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	24 C C ( W C C 242)	36,007,350.	<u>376,614.</u> 39,412,473.
			- add lines 8 through 11 (must equal Part VIII, column (A), line 12)		0.	
			nilar amounts paid (Part IX, column (A), lines 1-3)		0.	0.
			to or for members (Part IX, column (A), line 4) r compensation, employee benefits (Part IX, column (A), lines 5-10)		22,539,749.	25,494,820.
ses	15				0.	25,494,820.
Expenses	10a		undraising fees (Part IX, column (A), line 11e)			0.
цХр Ц					10,603,670.	12,323,322.
			es (Part IX, column (A), lines 11a-11d, 11f-24e)		33,143,419.	37,818,142.
	1000		s. Add lines 13-17 (must equal Part IX, column (A), line 25)		2,863,931.	1,594,331.
24	19	Revenue less	expenses. Subtract line 18 from line 12	Bo	ginning of Current Year	End of Year
Net Assets or	20	Total acceta //	Part V lina 16)		22,962,165.	36,524,365.
Rals	20	Total assets (			12,392,520.	24,140,873.
let /	21		(Part X, line 26)	and the second se	10,569,645.	12,383,492.
	22 art	Signature	fund balances. Subtract line 21 from line 20		10,009,040.	14,303,494.
			I declare that I have examined this return, including accompanying schedules	and etatama	nte and to the heat of mu	knowledge and helief it is
			-Declaration of preparer (other than officer) is based on all information of whi			knowledge and bellef, it is
uue,	JUNIC		promaration of program (outor man onlocit) is based on an morniation of Will	ion proparel		15/24
Sig	n	Signature of o	ficer		Date	J27
Her		10/ 11	N MONSALVE, INTERIM PRESIDENT & CEO	О	1	

	Type or print name and title		
	Print/Type preparer's name	Preparer's signature Date	
Paid	MAGDALENA CZERNIAWSKI	MAGDALENA CZERNIAWSK 05.	/10/24 self-employed P00535099
Preparer	Firm's name CBIZ MARKS PANETH	LLC	Firm's EIN 87-3707167
Use Only	Firm's address 685 THIRD AVENUE		
	NEW YORK, NY 1001	7	Phone no. 212-503-8800
May the II	RS discuss this return with the preparer shown abo	ve? See instructions	X Yes No
232001 12-1	3-22 LHA For Paperwork Reduction Act Noti	ce, see the separate instructions.	Form <b>990</b> (2022)

integ the inte an			
222001 12 12 22	LHA For Paperwork Reduction Act Notice, see the separate in	etructione	
232001 12-13-22	Link Tor Paper work neddedion Act Notice, see the separate in	isu ucuons.	
and serves and			

SEE SCHEDULE O FOR ORGANIZATION MISSION STATEMENT CONTINUATION

		13-5563028	Page <b>2</b>
Pa	rt III Statement of Program Service Accomplishments		<b></b>
	Check if Schedule O contains a response or note to any line in this Part III	<u></u>	X
1	Briefly describe the organization's mission:		
	THE ASSOCIATION'S PURPOSE IS TO PROVIDE SERVICES TO DEFEN	-	-
	INCARCERATED PEOPLE, FORMERLY INCARCERATED PEOPLE AND THE		
	TO PROVIDE ALTERNATIVES TO INCARCERATION; TO PROVIDE JOB		<u> </u>
	JOB PLACEMENT; TO PROVIDE REENTRY SERVICES TO PEOPLE LEAV	ING PRISON	
2	Did the organization undertake any significant program services during the year which were not listed on the		XNo
	prior Form 990 or 990-EZ?	Yes	
~	If "Yes," describe these new services on Schedule O.		XNo
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?	Yes	
4	If "Yes," describe these changes on Schedule O. Describe the organization's program service accomplishments for each of its three largest program services, as m	accurately avacac	
4	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others.		ad
	revenue, if any, for each program service reported.	, the total expenses, al	iu
42	(Code:) (Expenses \$12,443,745 including grants of \$) (Revenue	10 351	970.
чa	ACHIEVING ECONOMIC INDEPENDENCE	<u>5 10,551,</u>	<u>, , , , , , , , , , , , , , , , , , , </u>
	WORKFORCE DEVELOPMENT OFFERS COMPREHENSIVE WORKFORCE DEVE	LOPMENT AND	
	EMPLOYMENT SERVICES TO INDIVIDUALS WITH PRIOR CRIMINAL JU		
	INVOLVEMENT. THIS INCLUDES ASSESSMENT, CAREER AND EDUCATI		
	COUNSELING, JOB READINESS WORKSHOPS, RESUME PREPARATION,		
	ENHANCEMENT, ASSISTANCE WITH JOB SEARCH AND PLACEMENT, SO		E
	REFERRALS, AND POST-EMPLOYMENT SUPPORT.		
	CAREER CENTER PROVIDES MEN AND WOMEN WITH CRIMINAL RECORD	S WITH	
	ENVIRONMENTAL AND FINANCIAL LITERACY EDUCATION, AND COMPR	EHENSIVE	
	CAREER DEVELOPMENT, INCLUDING SOFT SKILLS AND HARD SKILLS	TRAINING T	HAT
4b	(Code:) (Expenses \$11,193,369. including grants of \$) (Revenue	\$	)
	RECONNECTING FAMILIES AND STRENGTHENING COMMUNITIES		
	FAMILY SERVICES OFFERS SUPPORT TO PEOPLE AFFECTED BY INCA		0
	MAKE, MEND AND MAINTAIN FAMILY RELATIONSHIPS AND TO PLAN		
	SUCCESSFUL RE-ENTRY FROM PRISON INTO THEIR COMMUNITIES TH		
	FAMILY TIES PROGRAM FOR MOTHERS AND FAMILYWORKS PROGRAM F		
	THE PROGRAMS OFFER PARENTING EDUCATION IN NEW YORK CITY A		
	CORRECTIONAL FACILITIES THAT ARE INFORMED BY RESEARCH AND PRACTICES ON CHILDHOOD AND COGNITIVE DEVELOPMENT, AS WELL		
	SUPPORT (IN-PERSON AND THROUGH VIDEO-CONFERENCING), FAMIL		
	SEVERAL MEN'S PRISONS, AND COMMUNITY-BASED SERVICES FOR F		1
	SEVERAL MEN S IRISONS, AND COMMONILI DASED SERVICES FOR F	AMIDIDO.	
40	(Code:) (Expenses \$4,450,680. including grants of \$) (Revenue	- <b>(</b>	<u>`</u>
40	REDUCING RELIANCE ON INCARCERATION	· • •	)
	OSBORNE PROVIDES PEOPLE IN THE CUSTODY OF THE NEW YORK CI	TY DEPARTME	NT
	OF CORRECTION, INCLUDING ON RIKERS ISLAND, WITH WORKSHOPS		-
	PROGRAMS, AND INDIVIDUAL GUIDANCE AIMED AT PREPARING THEM		
	STABLE, SECURE LIVES AFTER THEY RETURN HOME. WE OFFER CLA		E
	THAN A DOZEN SUBJECTS, INCLUDING COGNITIVE BEHAVIORAL THE	RAPY, ANGER	
	MANAGEMENT, RELAPSE PREVENTION, EMPLOYMENT READINESS, PAR		
	EDUCATION, FINANCIAL LITERACY, COMPUTER SKILLS, COMMUNICA	TION, HEALTH	
	RELATIONSHIPS, NONVIOLENT CONFLICT RESOLUTION, AND MINDFU		
	PROVIDES REENTRY SUPPORT FOR PEOPLE LEAVING NYC JAILS THR	OUGH DISCHAN	
	PLANNING, POST-RELEASE CASE MANAGEMENT, REFERRALS AND WOR	KFORCE	
4d	Other program services (Describe on Schedule O.)		
	(Expenses \$ 741,764 · including grants of \$ ) (Revenue \$	)	
4e	Total program service expenses 28,829,558.		_
		Form <b>9</b>	<b>90</b> (2022)

Form	990	(2022)

 Form 990 (2022)
 THE OSBORNE ASSOCIATION, INC.

 Part IV
 Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors? See instructions	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4		X
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Rev. Proc. 98-19? If "Yes," complete Schedule C, Part III	5		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			
	Schedule D, Part III	8		X
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?			
	If "Yes," complete Schedule D, Part IV	9		X
10	Did the organization, directly or through a related organization, hold assets in donor-restricted endowments			
	or in quasi endowments? If "Yes," complete Schedule D, Part V	10		X
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X,			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,		37	
_	Part VI	11a	X	
b	Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total			v
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		X
С	Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total			x
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		
a	Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in	444	х	
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d 11e	X	<u> </u>
e f	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	Tie	- 23	
	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If</i> "Yes," <i>complete Schedule D, Part X</i>	11f	х	
122	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete		- 11	
120	Schedule D. Parts XI and XII	12a		x
h	Was the organization included in consolidated, independent audited financial statements for the tax year?	120		
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	х	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		x
.e 14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		x
	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		x
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any			
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		x
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to			
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I. See instructions	17		X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
	1c and 8a? If "Yes," complete Schedule G, Part II	18		X
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G, Part III	19		X
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
	domestic government on Part IX, column (A), line 1? If "Yes." complete Schedule I, Parts I and II	21		X

Form 990 (	2022)		OSBORNE	
Part IV	Checklist	of Require	d Schedules	(continued)

THE OSBORNE ASSOCIATION, INC.

			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		X
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5, about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	Х	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No," go to line 25a	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		X
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current			
	or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35%			
	controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee,			
	creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled			
	entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see the Schedule L, Part IV,			
	instructions for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If			
	"Yes," complete Schedule L, Part IV	28a		X
	A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28b		X
с	A 35% controlled entity of one or more individuals and/or organizations described in line 28a or 28b? If			
	"Yes," complete Schedule L, Part IV	28c		X X
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If</i> "Yes," <i>complete Schedule M</i>	29		
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			v
~	contributions? If "Yes," complete Schedule M	30		X X
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		<u> </u>
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete	0		x
22	Schedule N, Part II	32		
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations	20	х	
34	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33	- 23	
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and	34	Х	
25.2	Part V, line 1 Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	X	
	Did the organization have a controlled entity within the meaning of section 512(b)(13)? If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity	554		<u> </u>
5	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		x
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
00	If "Yes," complete Schedule R, Part V, line 2	36		x
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
0,	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		x
38	Did the organization complete Schedule O and provide explanations on Schedule O for Part VI, lines 11b and 19?			<u> </u>
	Note: All Form 990 filers are required to complete Schedule O	38	х	
Pa	t V Statements Regarding Other IRS Filings and Tax Compliance			·
-	Check if Schedule O contains a response or note to any line in this Part V			
			Yes	No
1a	Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable 1a 127			
b	Enter the number of Forms W-2G included on line 1a. Enter -0- if not applicable 1b 0			
-	Did the exercited comply with healy in withhelding vulne for reportable payments to venders and reportable coming			

c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?

1c

Form	990 (2022) THE OSBORNE ASSOCIATION, INC. 13-5563	028	Р	<sub>age</sub> 5
Par	t V Statements Regarding Other IRS Filings and Tax Compliance (continued)		_	
			Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,			
	filed for the calendar year ending with or within the year covered by this return 2a 549			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Х	
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		X
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule O	3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a			
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		X
b	If "Yes," enter the name of the foreign country			
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).			
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		x
	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit			
	any contributions that were not tax deductible as charitable contributions?	<u>6a</u>		X X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts			
_	were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).	_		77
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		x
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		<u> </u>
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required			x
	to file Form 8282?	7c		
	If "Yes," indicate the number of Forms 8282 filed during the year 7d	7-		x
e f	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e 7f		X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7g		- 23
g	If the organization received a contribution of qualified intellectual property, did the organization life rorm 8099 as required?	79 7h		<u> </u>
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the			
0		8		
9	Sponsoring organization have excess business holdings at any time during the year?			
a	Did the sponsoring organization make any taxable distributions under section 4966?	9a		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter:			
а	Initiation fees and capital contributions included on Part VIII, line 12 10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b	1		
11	Section 501(c)(12) organizations. Enter:	1		
а	Gross income from members or shareholders			
	Gross income from other sources. (Do not net amounts due or paid to other sources against			
	amounts due or received from them.)			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state?	13a		
	Note: See the instructions for additional information the organization must report on Schedule O.			
b	Enter the amount of reserves the organization is required to maintain by the states in which the			
	organization is licensed to issue qualified health plans 13b			
С	Enter the amount of reserves on hand		_	
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		X
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O	14b		<u> </u>
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or			
	excess parachute payment(s) during the year?	15		X
	If "Yes," see the instructions and file Form 4720, Schedule N.			
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income?	16		X
	If "Yes," complete Form 4720, Schedule O.			
17	Section 501(c)(21) organizations. Did the trust, or any disqualified or other person engage in any activities			
	that would result in the imposition of an excise tax under section 4951, 4952 or 4953?	17		
	If "Yes," complete Form 6069.			

-

	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's			
	exempt status with respect to such arrangements?	16b		
Sec	tion C. Disclosure			
17	List the states with which a copy of this Form 990 is required to be filed $\_{ m NY}$			
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c)(3)s	only) a	availat	ole
	for public inspection. Indicate how you made these available. Check all that apply.			
	Own website Another's website X Upon request Other (explain on Schedule O)			
19	Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and	financ	ial	
	statements available to the public during the tax year.			
20	State the name, address, and telephone number of the person who possesses the organization's books and records			

otato t	ne name, address, a	na telephone namo		mo possesse.	5 the organization 5 books and re
ROB	GIORDANO,	CONTRACTEI	) INTERIM	CFO -	718-707-2648
809	WESTCHESTE	ER AVENUE,	BRONX, N	Y 1045	5

Form 990 (2			ASSOCIATION,		13-5563028	Page <b>6</b>			
Part VI	Governance, Manag	ement, and I	Disclosure. For each	"Yes" respo	nse to lines 2 through 7b below, and for a "No" r	esponse			
to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.									
	Check if Schedule O contains a response or note to any line in this Part VI								
Section	A. Governing Body ar	d Managem	ent						

	body delegated broad authority to an executive committee or similar committee, explain on Schedule O.			
b	Enter the number of voting members included on line 1a, above, who are independent 1b 24			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other			
	officer, director, trustee, or key employee?	2	Х	
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision			
	of officers, directors, trustees, or key employees to a management company or other person?	3	Х	
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		X
6	Did the organization have members or stockholders?	6		X
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or			
	more members of the governing body?	7a		X
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or			
	persons other than the governing body?	7b		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
а	The governing body?	8a	Х	
b	Each committee with authority to act on behalf of the governing body?	8b	Х	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the			
	organization's mailing address? If "Yes," provide the names and addresses on Schedule O	9		X
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)			
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		X
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,			
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Х	
b	Describe on Schedule O the process, if any, used by the organization to review this Form 990.			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Х	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Х	
с	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe			
	on Schedule O how this was done	12c	Х	
13	Did the organization have a written whistleblower policy?	13	Х	
14	Did the organization have a written document retention and destruction policy?	14	Х	
15	Did the process for determining compensation of the following persons include a review and approval by independent			
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Х	
b	Other officers or key employees of the organization	15b		X
	If "Yes" to line 15a or 15b, describe the process on Schedule O. See instructions.			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a			
	taxable entity during the year?	16a		X
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation			
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's			
<u></u>	exempt status with respect to such arrangements?	16b		
Sec	tion C. Disclosure			
17	List the states with which a copy of this Form 990 is required to be filed <u>NY</u>			
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c)(3)s	s only)	availal	ble

1a Enter the number of voting members of the governing body at the end of the tax year

If there are material differences in voting rights among members of the governing body, or if the governing

24

1a

Yes No

THE OSBORNE ASSOCIATION, INC.

Part VII	Co	mpensation of	of Officers,	Directors,	Trustees,	Key E	Employees,	Highest C	Compensated	t
	Em	ployees, and	Independe	ent Contra	ctors					

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
 List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation.

Enter -0- in columns (D), (E), and (F) if no compensation was paid.
List all of the organization's current key employees, if any. See the instructions for definition of "key employee."

• List al of the organization of current key employees, it ally see the instructions of deministration of key employee.

• List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (box 5 of Form W-2, box 6 of Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from the organization and any related organizations.

• List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

• List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See the instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A)	(B)		(C)					(D)	(E)	(F)
Name and title	Average	(do	Position (do not check more than one				ne	Reportable	Reportable	Estimated
	hours per	box	, unles	ss per	rson i	s both	an	compensation	compensation	amount of
	week		officer and a direct		recio			from	from related	other
	(list any hours for	ndividual trustee or director						the organization	organizations (W-2/1099-MISC/	compensation from the
	related	e or d	tee			sated		(W-2/1099-MISC/	(W-2/1099-MISC/ 1099-NEC)	organization
	organizations	ruste	al trus		yee	mpen		1099-NEC)	1033-NEO)	and related
	below	dual t	nstitutional trustee	-	Key employee	st co	er			organizations
	line)	Indivi	Institu	Officer	Key el	Highest compensated employee	Former			5
(1) ELIZABETH GAYNES	40.00									
PRESIDENT & CEO (OUTGOING)	4.00			Х				249,824.	0.	17,721.
(2) PATRICIA RITCHINGS	35.00									
EXECUTIVE VP AND CCO	3.00			Х				186,447.	0.	53,314.
(3) DMITRIY GOYZMAN	35.00									
EXECUTIVE VP AND CFO (OUTGOING)	4.00			Х				191,749.	0.	41,262.
(4) SUSAN GOTTESFELD	35.00									
EXECUTIVE VP AND CPO	4.00			Х				202,930.	0.	12,258.
(5) SHERYL HAUGHTON TAYLOR	35.00									
EXECUTIVE VP (OUTGOING)	4.00			Х				191,608.	0.	10,751.
(6) ARCHANA JAYARAM	40.00									
PRESIDENT & CEO (OUTGOING)	2.00			Х				175,444.	0.	13,014.
(7) JOSEPTH DONATO	35.00									
IT DIRECTOR						X		117,232.	0.	50,990.
(8) TANYA KRUPAT	35.00							105 010		
VP OF POLICY AND ADVOCACY						X		127,849.	0.	37,989.
(9) CHRISTINA MANSFIELD	35.00							101 100		~ ~ ~ ~ -
VP INTEGRATIVE HEALTH						X		124,432.	0.	37,065.
(10) JANAYA SNELL	35.00							110 155		40.00-
DEPUTY COMPLIANCE OFFICER						X		118,455.	0.	42,005.
(11) CAROLE SIMONETTI	35.00							100 100		
V.P. OF FINANCE (OUTGOING)						X		132,490.	0.	21,126.
(12) ADAM HELLEGERS	0.30									•
DIRECTOR	0.20	Х						0.	0.	0.
(13) ALFONSO WYATT	0.30							0	0	0
DIRECTOR		Х						0.	0.	0.
(14) ALISON NOVAK	0.30								•	•
DIRECTOR	0.10	X						0.	0.	0.
(15) ANA M. BERMUDEZ	0.30								•	•
DIRECTOR	0.20	X				-		0.	0.	0.
(16) ANDREW POTASH	0.30							•	•	
DIRECTOR	0.20	Х						0.	0.	0.
(17) BRIAN FISCHER	0.30								•	<u>^</u>
DIRECTOR		Х						0.	0.	0.

Form	990 (2022) THE OSBO	RNE ASSC	CI	AT	'IC	)N,	I	NC	2.	13-5563	028	Page <b>8</b>
Par	t VII Section A. Officers, Directors, Trus	stees, Key Em	oloy	ees,	and	d Hig	ghes	st C	compensated Employee	s (continued)		
	(A)	(B)				C)			(D)	(E)	(F	)
	Name and title	Average		(do not check more than one					Reportable	Reportable	Estim	
	Nume and the	hours per					than d is both		compensation	compensation	amou	
		week					or/trus		from	from related	oth	
		(list any	tor						the	organizations	comper	
		hours for	direc				5		organization	(W-2/1099-MISC/	from	
		related	ee or	stee			nsate		(W-2/1099-MISC/	1099-NEC)	organiz	
		organizations	trust	al tru		yee	mpe		1099-NEC)	,	and re	
		below	ndividual trustee or director	n stit utio nal tru stee	ъ	mplc	est co	er			organiz	ations
		line)	Indiv	Instit	Officer	Key employee	Highest compensated employee	Former				
(18)	CAREN E. HENDREN	0.30										
DIRE	CTOR (OUTGOING)	0.10	х						0.	0.		Ο.
(19)	DAVID T. GOLDBERG	0.30										
DIRE	CTOR		x						0.	0.		0.
(20)	DR. ANGELA DIAZ	0.30								•••		
DIRE	-		x						0.	0.		0.
	DR. ZELMA WESTON HENRIQUES	0.30	- 23							0.		0.
	ETARY	0.40	x		x				0.	0.		0.
			Δ		<u> </u>				0.	0.		0.
	ESTHER FEIN	0.30								•		•
DIRE		0.10	Х						0.	0.		0.
	FRANK BAKER	0.30										-
DIRE			Х						0.	0.		0.
(24)	JAMES S. RUBIN	5.00										
CHAI	R (OUTGOING)	1.10	Х		Х				0.	0.		0.
(25)	JEFFREY G. SMITH	0.30										
DIRE	CTOR (OUTGOING)	0.10	X						0.	0.		Ο.
(26)	JOHN VALVERDE	0.30										
DIRE	CTOR		x						0.	0.		0.
1h	Subtotal						-		1,818,460.	0.	337,	
	Total from continuation sheets to Part V								0.	0.		0.
									1,818,460.	0.	337,	
	Total (add lines 1b and 1c)										557,	495.
2	Total number of individuals (including but r	not limited to th	ose	liste	dat	oove	e) wh	o re	eceived more than \$100,	000 of reportable		1 7
	compensation from the organization										N.	17
											Ye	s No
3	Did the organization list any former officer	, director, trust	ee, k	key e	emp	loye	e, or	hig	phest compensated empl	loyee on		
	line 1a? If "Yes," complete Schedule J for s										3	<u> </u>
4	For any individual listed on line 1a, is the se	um of reportabl	e co	mpe	ensa	tion	and	oth	ner compensation from t	he organization		
	and related organizations greater than \$15	0,000? If "Yes,	" со	mple	ete S	Sche	edule	e J f	for such individual		4 X	
5	Did any person listed on line 1a receive or											
	rendered to the organization? If "Yes." con	nplete Schedule	e J fo	or su	ich i	pers	on .				5	X
Sect	ion B. Independent Contractors											
1	Complete this table for your five highest co	mpensated inc	lepe	nder	nt co	ontra	acto	rs th	hat received more than \$	100,000 of compensa	tion from	
	the organization. Report compensation for	•	•							· ·		
	(A)	,							(B)		(C)	
	Name and business	address	NC	ONE	3				Description of s	ervices	Compensa	tion

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization 0

Form 990 THE OSBO									13-556	3028
Part VII Section A. Officers, Directors, Tr		nplo	yee			lighe	est (			
(A)	(B)			(0	C)			(D)	(E)	(F)
Name and title	Average			Pos				Reportable	Reportable	Estimated
	hours	(C	heck	k all i	that	app	ly)	compensation	compensation	amount of
	per							from	from related	other
	week	r				loyee		the	organizations	compensation
	(list any	irecto				emp		organization	(W-2/1099-MISC)	from the
	hours for related	e or d	tee			sated		(W-2/1099-MISC)		organization and related
	organizations	ruste	ll trus		/ee	m pen				organizations
	below	dual t	utiona	_	u plo	st co	L.			organizationo
	line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest com pensated em ployee	Former			
(27) KATRINA VANDEN HEUVEL	0.30									
DIRECTOR		Х						0.	0.	0.
(28) LITHGOW OSBORNE	0.30									
DIRECTOR (OUTGOING)		Х						0.	0.	0.
(29) LUCRETIA OSBORNE WELLS	0.30									
DIRECTOR	0.20	Х						0.	0.	0.
(30) MAGGIE WALK	0.30									
DIRECTOR		х						0.	0.	0.
(31) MARK WALTER	2.00									
DIRECTOR		х						0.	0.	0.
(32) MATTHEW M. WAMBUA	0.30									
CHAIR		х						0.	0.	0.
(33) MICHAEL L. RYAN	3.00									
TREASURER	0.20	х		x				0.	0.	0.
(34) PAGE TRAVELSTEAD	0.30									
DIRECTOR		х						0.	0.	0.
(35) RACHEL BEDARD	0.30									
DIRECTOR		х						0.	0.	0.
(36) ROB GIORDANO	35.00							• •		
CONTRACTED INTERIM CFO	4.00			x				0.	0.	0.
(37) SWIFT S.O. EDGAR	0.30									
DIRECTOR		х						0.	0.	0.
(38) VICTOR F. GERMACK	0.30									
DIRECTOR	0.40	х						0.	0.	0.
(39) YASMIN CORNELIUS HURTSON	0.30	21							0.	
DIRECTOR	0.50	х						0.	0.	0.
		21			-				0.	
					-					
	+		<u> </u>		<u> </u>					
	+		<u> </u>		<u> </u>					
	1	I	1	1	1	1				
Total to Part VII, Section A, line 1c										

Pa	rτv	/ 111	Check if Schedule O			0050	or note to any line	a in this Part VIII			
				conta	ins a resp	UNSE	or note to any line	(A)	(B)	(C)	(D)
								Total revenue	Related or exempt	Unrelated	Revenue excluded
									function revenue	business revenue	from tax under sections 512 - 514
S CO	4	2	Federated campaigns		1a						
Contributions, Gifts, Grants and Other Similar Amounts											
D. D			Fundraising events								
fts, r Ai			Related organizations								
, Gi nila			Government grants (contr				22,562,204.				
ons Sin			All other contributions, gifts,				, , .				
her		•	similar amounts not included				6,499,759.				
ot		g	Noncash contributions included in			\$					
Con		•	Total. Add lines 1a-1f					29,061,963.			
<u> </u>							Business Code	, ,			
Ø	2	а	JANITORIAL SERVICE	FEE			561700	7,768,946.	7,768,946.		
vice	-	b	RENTAL				561000	1,240,247.	1,240,247.		
Ser		ĉ	MANAGEMENT FEE				561000	966,163.	966,163.		
m ;		d						/ -	, -		
Program Service Revenue		e									
Pro			All other program service	reven	ue						
		a	Total. Add lines 2a-2f					9,975,356.			
	3	~	Investment income (includ								
			other similar amounts)	•				100.			100.
	4		Income from investment of								
	5		Royalties								
			,		(i) Rea		(ii) Personal				
	6	а	Gross rents	6a							
		b	Less: rental expenses	6b							
			Rental income or (loss)	6c							
			Net rental income or (loss	s)							
	7		Gross amount from sales of	Í	(i) Secur	ities	(ii) Other				
			assets other than inventory	7a							
		b	Less: cost or other basis								
е			and sales expenses	7b	1,	560.					
/eni		с	Gain or (loss)	7c	-1,	560.					
Revenue			Net gain or (loss)					-1,560.			-1,560.
er	8		Gross income from fundraisi								
Oth			including \$		of						
			contributions reported on	line 1	lc). See						
			Part IV, line 18			8a					
		b	Less: direct expenses			8b					
		с	Net income or (loss) from	fundr	aising eve	ent <u>s</u>					
	9	а	Gross income from gamin	ng act	ivities. Se	e					
			Part IV, line 19			9a					
		b	Less: direct expenses			9b					
		с	Net income or (loss) from	gamiı	ng activitie	es					
	10	а	Gross sales of inventory,	less re	eturns		7				
			and allowances			10a					
		b	Less: cost of goods sold			10b					
		С	Net income or (loss) from	sales	of invento	ory					
s							Business Code				
Miscellaneous Revenue	11	а	OTHER INCOME				561000	376,614.	376,614.		
ane		b					ļļ				
scellaneo Revenue		С					ļļ				
Visc	1		All other revenue								
_		е	Total. Add lines 11a-11d					376,614.			
	12		Total revenue. See instruction	ons				39,412,473.	10351970.	0.	-1,460.

THE OSBORNE ASSOCIATION, INC.

Form 990 (2022)

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Form 990 (2022)

#### THE OSBORNE ASSOCIATION, INC. Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

	Check if Schedule O contains a respor	nse or note to any line in	this Part IX		
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	<b>(A)</b> Total expenses	<b>(B)</b> Program service expenses	<b>(C)</b> Management and general expenses	<b>(D)</b> Fundraising expenses
1	Grants and other assistance to domestic organizations				
	and domestic governments. See Part IV, line 21 $\dots$				
2	Grants and other assistance to domestic				
	individuals. See Part IV, line 22				
3	Grants and other assistance to foreign				
	organizations, foreign governments, and foreign				
	individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,	1 000 115		1 044 000	
	trustees, and key employees	1,098,115.		1,044,323.	53,792.
6	Compensation not included above to disqualified				
	persons (as defined under section $4958(f)(1)$ ) and				
_	persons described in section 4958(c)(3)(B)		15 015 202	2 262 002	1 202 402
7	Other salaries and wages	19,480,957.	15,915,382.	2,362,082.	1,203,493.
8	Pension plan accruals and contributions (include	101 010	380,260.	66 076	21 671
~	section 401(k) and 403(b) employer contributions)	<u>481,010.</u> 2,292,114.		66,076. 449,102.	<u> </u>
9 10	Other employee benefits	2,292,114.	1,557,131.	449,102.	144,116.
10 11	Payroll taxes Fees for services (nonemployees):	4,144,044.	±,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	441,3//•	
		14,387.		14,387.	
	Management	109,632.		109,632.	
	Legal Accounting	105,052.		105,052.	
	Lobbying				
	Professional fundraising services. See Part IV, line 17				
	Investment management fees				
	Other. (If line 11g amount exceeds 10% of line 25,				
9	column (A), amount, list line 11g expenses on Sch O.)	3,753,533.	3,245,458.	285,526.	222,549.
12	Advertising and promotion				,
13	Office expenses	1,707,083.	1,116,417.	553,190.	37,476.
14	Information technology				
15	Royalties				
16	Occupancy	2,542,002.	1,787,979.	686,152.	67,871.
17	Travel	79,367.	59,446.	18,155.	1,766.
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials $\dots$				
19	Conferences, conventions, and meetings				
20	Interest	338,715.	187,502.	151,213.	
21	Payments to affiliates			204 204	44 500
22	Depreciation, depletion, and amortization	415,051.	8,957.	394,301.	11,793.
23	Insurance	864,017.	786,129.	76,361.	1,527.
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A), amount, list line 24e expenses on Schedule 0.)				
а	DIRECT PARTICIPANT COST	1,698,014.	1,693,948.	4,066.	
b	NYSID FEE	273,334.	225,424.	30,222.	17,688.
с	DIRECT MAIL AND SPECIAL	223,786.	250.		223,536.
d	MISCELLANEOUS	126,411.	104,255.	13,976.	8,180.
е	All other expenses	177,990.	71,753.	85,375.	20,862.
25	Total functional expenses. Add lines 1 through 24e	37,818,142.	28,829,558.	6,785,516.	2,203,068.
26	$\ensuremath{\textbf{Joint costs}}$ . Complete this line only if the organization				
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here X if following SOP 98-2 (ASC 958-720)				
					Form <b>990</b> (2022)

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Form 990 (		OSBORNE	ASSOCIATION,	INC.
Part X	Balance Sheet			

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		Check if Schedule O contains a response or not	e to anv	line in this Part X			
					<b>(A)</b> Beginning of year		(B) End of year
	<u> </u>						
	1				839,682.	1	1,080,181.
	2	Savings and temporary cash investments			42,545.	2	82,556.
	3	Pledges and grants receivable, net			13,647,974.	3	14,627,663.
	4	Accounts receivable, net				4	
	5	Loans and other receivables from any current or					
		trustee, key employee, creator or founder, subst					
		controlled entity or family member of any of the	-			5	
	6	Loans and other receivables from other disquali					
		under section 4958(f)(1)), and persons described				6	
ets	7	Notes and loans receivable, net				7	
Assets	8	Inventories for sale or use			FF4 020	8	F 2 0 0 0 0
4	9				554,232.	9	530,922.
	10a	Land, buildings, and equipment: cost or other		C 005 0C0			
		basis. Complete Part VI of Schedule D	10a	6,995,068. 4,278,913.	0 005 400		
	b	Less: accumulated depreciation	-		2,887,430.	10c	2,716,155. 1,142,650.
	11	Investments - publicly traded securities			959,565.	11	1,142,650.
	12	Investments - other securities. See Part IV, line -				12	
	13	Investments - program-related. See Part IV, line				13	
	14	Intangible assets				14	16 044 000
	15	Other assets. See Part IV, line 11			4,030,737.	15	16,344,238.
	16	Total assets. Add lines 1 through 15 (must equ			22,962,165.	16	36,524,365.
	17	Accounts payable and accrued expenses		I	4,388,341.	17	3,339,176.
	18	Grants payable			100 000	18	014 106
	19	Deferred revenue			190,000.	19	914,126.
	20					20	
	21	Escrow or custodial account liability. Complete				21	
es	22	Loans and other payables to any current or form					
iliti		trustee, key employee, creator or founder, subst					
Liabilities		controlled entity or family member of any of the			4 0 4 1 17 4 0	22	7 226 045
_	23	Secured mortgages and notes payable to unrela			4,241,740.	23	7,336,845.
	24	Unsecured notes and loans payable to unrelated			3,195,268.	24	3,195,268.
	25	Other liabilities (including federal income tax, pa					
		parties, and other liabilities not included on lines	s 1 <i>7-</i> 24).	Complete Part X	277 171		0 255 450
		of Schedule D			377,171.		9,355,458.
	26		<u></u>		12,392,520.	26	24,140,873.
Ś		Organizations that follow FASB ASC 958, che	CK here	X			
JCe		and complete lines 27, 28, 32, and 33.			7 016 710		0 267 451
alaı	27				7,016,710.	27	8,367,451. 4,016,041.
а В	28	Net assets with donor restrictions			5,002,900.	28	4,010,041.
Ğ		Organizations that do not follow FASB ASC 9	58, cheo	ck here			
Net Assets or Fund Balances		and complete lines 29 through 33.					
ts (	29	Capital stock or trust principal, or current funds				29	
sse	30	Paid-in or capital surplus, or land, building, or ec				30	
μĂ	31	Retained earnings, endowment, accumulated in			10 560 645	31	10 202 400
Re	32	Total net assets or fund balances			10,569,645.	32	12,383,492.
	33	Total liabilities and net assets/fund balances .			22,962,165.	33	36,524,365.

Form **990** (2022)

Form	990 (2022) THE OSBORNE ASSOCIATION, INC.	13-	5563028	Pag	<sub>ge</sub> 12
Pa	rt XI Reconciliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI				
1	Total revenue (must equal Part VIII, column (A), line 12)	1	39,412		
2	Total expenses (must equal Part IX, column (A), line 25)	2	37,818	3,14	42.
3	Revenue less expenses. Subtract line 2 from line 1	3	1,594	1,3:	31.
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	10,569	9,64	45.
5	Net unrealized gains (losses) on investments	5	219	),51	16.
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain on Schedule O)	9			0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32,				
	column (B))	10	12,383	3,49	92.
Pa	rt XII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				X
				Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other		_		
	If the organization changed its method of accounting from a prior year or checked "Other," explain on Schedule	О.			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		X
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	on a			
	separate basis, consolidated basis, or both:				
	Separate basis Consolidated basis Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	Х	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate	basis,			
	consolidated basis, or both:				
	Separate basis X Consolidated basis Both consolidated and separate basis				
с	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the				
	review, or compilation of its financial statements and selection of an independent accountant?		<u>2</u> c	X	
	If the organization changed either its oversight process or selection process during the tax year, explain on Sche	dule O.			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the				
	Uniform Guidance, 2 C.F.R. Part 200, Subpart F?		<u>3a</u>	X	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required				
	or audits, explain why on Schedule O and describe any steps taken to undergo such audits			X	

Form **990** (2022)

SCHEDULE A	١
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Department of the Treasury

(Form 990)

Total

# Public Charity Status and Public Support Complete if the organization is a section 501(c)(3) organization or a section

4947(a)(1) nonexempt charitable trust. Attach to Form 990 or Form 990-EZ.

OMB No. 1545-0047
2022
Open to Public

Interna	l Rever	nue Service	Go to www.irs.gov/	Form990 for instruction	ns and the	latest inf	ormation.		Inspection
Nam	e of t	the organization							identification number
De		THE Descention Dublic	OSBORNE AS	SOCIATION, IN	NC.			1	3-5563028
Pa		Reason for Public					ee instructior	IS.	
	organ	ization is not a private found		-		-			
1		A church, convention of ch				on 170(b)(1	I)(A)(i).		
2		A school described in sec							
3		A hospital or a cooperative	e hospital service orga	anization described in se	ection 170	)(b)(1)(A)(ii	ii).		
4		A medical research organiz	zation operated in co	njunction with a hospital	described	in sectio	n 170(b)(1)(A	)(iii). Enter	the hospital's name,
		city, and state:							
5		An organization operated f		llege or university owned	or operat	ed by a go	overnmental u	nit describe	ed in
		section 170(b)(1)(A)(iv).	Complete Part II.)						
6		A federal, state, or local go	overnment or governm	nental unit described in	section 17	70(b)(1)(A)	(v).		
7	X	An organization that norma	ally receives a substa	ntial part of its support fr	om a gove	ernmental	unit or from tl	ne general p	oublic described in
		section 170(b)(1)(A)(vi). (0	Complete Part II.)						
8		A community trust describ	ed in section 170(b)	(1)(A)(vi). (Complete Par	t II.)				
9		An agricultural research or	-					-	-
		or university or a non-land-	grant college of agric	ulture (see instructions).	Enter the	name, city	, and state of	the college	or
		university:							
10		An organization that norma							
		activities related to its exer							-
		income and unrelated busi		(less section 511 tax) fro	m busines	sses acqui	red by the org	janization a	after June 30, 1975.
		See section 509(a)(2). (Co							
11		An organization organized	-	•	•				
12		An organization organized	-	-				•	
		more publicly supported of	-						Jneck the box on
-		lines 12a through 12d that	• •			-		-	
а		<b>Type I.</b> A supporting org		-	• • • •	-		•••••	
		the supported organizati			majority c	or the direc	cors or truste	es or the st	ipporting
h		organization. You must	-		ion with it	oupporte	d organizatio	n(a) by bay	lina
b		_ Type II. A supporting org control or management of	-				-		-
		organization(s). You mus			ame perso	ns that co	ntiol of mana	ge the supp	Jonted
с		Type III functionally inte	• •		in connect	tion with	and functiona	lly integrate	ad with
v	L	its supported organizatio						ny integrate	o with,
d		<b>Type III non-functional</b>						rted organi:	zation(s)
u		that is not functionally in						-	
		requirement (see instruct			-		-		
е		Check this box if the org						II. Type III	
		functionally integrated, c					JI 7 JI	, ,,	
f	Ente	er the number of supported		, , , , , , , , , , , , , , , , , , , ,					
g	Pro	vide the following informatio							
		i) Name of supported	(ii) EIN	(iii) Type of organization (described on lines 1-10	(iv) Is the orga in your govern	anization listed ing document?	(v) Amount o	-	(vi) Amount of other
		organization		above (see instructions))	Yes	No	support (see i	nstructions)	support (see instructions

Part II

THE OSBORNE ASSOCIATION, INC.

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization

fails to qualify under the tests listed below, please complete Part III.)

Caler	ıdar year (or fiscal year beginning in)	(a) 2018	<b>(b)</b> 2019	(c) 2020	(d) 2021	(e) 2022	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")	16454650.	18467462.	22104533.	26701695.	29061363.	112789703
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3	16454650.	18467462.	22104533.	26701695.	29061363.	112789703
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						
6	Public support. Subtract line 5 from line 4.						112789703
Sec	tion B. Total Support						
Caler	ndar year (or fiscal year beginning in)	(a) 2018	<b>(b)</b> 2019	(c) 2020	(d) 2021	(e) 2022	(f) Total
7	Amounts from line 4	16454650.	18467462.	22104533.	26701695.	29061363.	112789703
8	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties,						
	and income from similar sources	460.	40.	114.	116.	100.	830.
9	Net income from unrelated business						
	activities, whether or not the						
	business is regularly carried on						
10	Other income. Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part VI.)	744,025.	114,152.	138,865.	7,873.	376,614.	1381529.
11	Total support. Add lines 7 through 10						114172062
	Gross receipts from related activities,	etc. (see instructio	ons)			12 42	,188,616.
13	First 5 years. If the Form 990 is for th	ne organization's fir	st, second, third,	fourth, or fifth tax	ear as a section 5	01(c)(3)	
	organization, check this box and stop	phere					
Sec	tion C. Computation of Publi	ic Support Per	centage				
14	Public support percentage for 2022 (I	ine 6, column (f), d	ivided by line 11, o	column (f))		14	<u>98.79 %</u>
15	Public support percentage from 2021	Schedule A, Part	II, line 14			15	<u>98.75 %</u>
16a	33 1/3% support test - 2022. If the o	organization did no	t check the box o	n line 13, and line <sup>-</sup>	14 is 33 1/3% or m	ore, check this bo	x and
	stop here. The organization qualifies	as a publicly supp	orted organization				X
b	33 1/3% support test - 2021. If the o	organization did no	t check a box on l	ine 13 or 16a, and	line 15 is 33 1/3%	or more, check th	is box
	and stop here. The organization qual	lifies as a publicly s	supported organization	ation			
17a	10% -facts-and-circumstances test	- 2022. If the org	anization did not o				
	and if the organization meets the fact	s-and-circumstance	es test, check this	box and stop he	<b>re.</b> Explain in Part	VI how the organiz	ation
	meets the facts-and-circumstances te	est. The organizatio	n qualifies as a pu	blicly supported o	rganization		
b	10% -facts-and-circumstances test	- 2021. If the org	anization did not d	check a box on line	e 13, 16a, 16b, or 1	17a, and line 15 is	10% or
	more, and if the organization meets th	ne facts-and-circum	stances test, che	ck this box and <b>s</b> t	t <b>op here.</b> Explain i	n Part VI how the	
	organization meets the facts-and-circu	umstances test. Th	e organization qua	alifies as a publicly	supported organiz	zation	
18	Private foundation. If the organization	on did not check a	box on line 13, 16	a, 16b, 17a, or 17b	o, check this box a	nd see instructions	s

Schedule A (Form 990) 2022

Schedule A	Form 990	) 2022

## THE OSBORNE ASSOCIATION, INC.

Part III Support Schedule for Organizations Described in Section 509(a)(2) (Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.) Section A Public Support

Sec	Stion A. Public Support							
Cale	ndar year (or fiscal year beginning in)	(a) 2018	<b>(b)</b> 2019	(c) 2020	(d) 2021	(e)	2022	<b>(f)</b> Total
1	Gifts, grants, contributions, and							
	membership fees received. (Do not							
	include any "unusual grants.")							
2	Gross receipts from admissions, merchandise sold or services per- formed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose							
3	Gross receipts from activities that							
Ū	are not an unrelated trade or bus-							
	iness under section 513							
4	Tax revenues levied for the organ- ization's benefit and either paid to							
	or expended on its behalf							
5	The value of services or facilities furnished by a governmental unit to the organization without charge							
6	Total. Add lines 1 through 5							
	Amounts included on lines 1, 2, and							
	3 received from disqualified persons							
b	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year							
c	Add lines 7a and 7b							
	Public support. (Subtract line 7c from line 6.)							
	ction B. Total Support				÷			
Cale	ndar year (or fiscal year beginning in)	(a) 2018	<b>(b)</b> 2019	(c) 2020	(d) 2021	(e)	2022	(f) Total
	Amounts from line 6							
	Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources							
b	Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975							
c	Add lines 10a and 10b							
	Net income from unrelated business activities not included on line 10b, whether or not the business is regularly carried on							
	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)							
	Total support. (Add lines 9, 10c, 11, and 12.)							
14	First 5 years. If the Form 990 is for the	ne organization's fi	rst, second, third, f	fourth, or fifth tax	year as a section 5	601(c)(3)	organizatio	on,
_								
Sec	ction C. Computation of Publi	c Support Per	centage					
	Public support percentage for 2022 (I			olumn (f))		15		%
-	Public support percentage from 2021					16		%
Sec	ction D. Computation of Inves	stment Income	e Percentage					
17	Investment income percentage for 20	<b>)22</b> (line 10c, colur	nn (f), divided by lii	ne 13, column (f))		17		%
18	Investment income percentage from	2021 Schedule A,	Part III, line 17			18		%
<b>1</b> 9a	33 1/3% support tests - 2022. If the	organization did n	ot check the box o	on line 14, and line	e 15 is more than 3	3 1/3%,	and line 17	7 is not
þ	more than 33 1/3%, check this box ar 33 1/3% support tests - 2021. If the						33 1/3%. a	
~	line 18 is not more than 33 1/3%, che	-						
20	<b>Private foundation.</b> If the organization							
				,, encon d				

THE OSBORNE ASSOCIATION, INC.

Yes

No

#### Part IV Supporting Organizations

(Complete only if you checked a box on line 12 of Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

#### Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in **Part VI** how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer lines 3b and 3c below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? *If* "Yes," *describe in* **Part VI** *how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.*
- **c** Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? *If* "Yes," *explain in* **Part VI** *what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.*
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? *If "Yes," provide detail in* **Part VI.**
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described on line 7? *If "Yes," complete Part I of Schedule L (Form 990).*
- **9a** Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in **Part VI.**
- **b** Did one or more disqualified persons (as defined on line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? *If* "Yes," *provide detail in* **Part VI.**
- c Did a disqualified person (as defined on line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in **Part VI.**
- **10a** Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? *If* "Yes," *answer line 10b below.* 
  - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

1 2 3a 3b 3c 4a 4b 4c 5a 5b 5c 6 7 8 9a 9b 9c 10a 10b

232024 12-09-22

Schedule A (Form 990) 2022	THE	OSBORNE	ASSOCIATION,	INC.	
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2

Pa	rt IV Supporting Organizations (continued)		
		Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?		
а	A person who directly or indirectly controls, either alone or together with persons described on lines 11b and		
	11c below, the governing body of a supported organization? 11a		
b	A family member of a person described on line 11a above? 11b		
с	A 35% controlled entity of a person described on line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide		
	detail in Part VI. 11c		
Sec	tion B. Type I Supporting Organizations		
		Yes	No
1	Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, directors, or trustees at all times during the tax year? If "No," describe in <b>Part VI</b> how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the		
	supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.		
2	Did the organization operate for the benefit of any supported organization other than the supported		
	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in		

Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,

#### supervised, or controlled the supporting organization. Section C. Type II Supporting Organizations

 1
 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed

 1
 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or managed

 1
 1

Section D. A	II Type III Supporting Orga	anizations

			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the			
	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
	the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described on line 2, above, did the organization's supported organizations have a			
	significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's			
	supported organizations played in this regard.	3		

#### Section E. Type III Functionally Integrated Supporting Organizations

- 1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).
- a The organization satisfied the Activities Test. Complete line 2 below.
- **b** The organization is the parent of each of its supported organizations. *Complete* **line 3** *below.*

с	The organization supported a governmental entity.	Describe in Part VI how you supported a governmental entity (see instructions).	
<u> </u>	incorganization supported a governmental entity.	Describe III • • • • • • • • • • • • • • • • •	

- 2 Activities Test. Answer lines 2a and 2b below.
- a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in **Part VI identify those supported organizations and explain** how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.
- b Did the activities described on line 2a, above, constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? *If* "Yes," *explain in* Part VI *the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.*
- 3 Parent of Supported Organizations. Answer lines 3a and 3b below.
- **a** Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? *If* "Yes" or "*No*" *provide details in* **Part VI.**
- **b** Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? *If "Yes," describe in* **Part VI** *the role played by the organization in this regard.*

Yes No

Schedule A (Form 990) 2022 THE OSBORNE AS			13-5563028 Page 6
Part V Type III Non-Functionally Integrated 509(a)	(3) Supporting Orga	anizations	
1 Check here if the organization satisfied the Integral Part T	est as a qualifying trust o	n Nov. 20, 1970 ( <i>explair</i>	n in Part VI). See instructions.
All other Type III non-functionally integrated supporting or	ganizations must comple	te Sections A through E.	
Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1 Net short-term capital gain	1		
2 Recoveries of prior-year distributions	2		
3 Other gross income (see instructions)	3		
4 Add lines 1 through 3.	4		
5 Depreciation and depletion	5		
6 Portion of operating expenses paid or incurred for production o	r		
collection of gross income or for management, conservation, or			
maintenance of property held for production of income (see insi	tructions) 6		
7 Other expenses (see instructions)	7		
8 Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
ection B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1 Aggregate fair market value of all non-exempt-use assets (see			
instructions for short tax year or assets held for part of year):			
a Average monthly value of securities	1a		
<b>b</b> Average monthly cash balances	1b		
c Fair market value of other non-exempt-use assets	1c		
d Total (add lines 1a, 1b, and 1c)	1d		
e Discount claimed for blockage or other factors			
(explain in detail in Part VI):			
2 Acquisition indebtedness applicable to non-exempt-use assets	2		
3 Subtract line 2 from line 1d.	3		
4 Cash deemed held for exempt use. Enter 0.015 of line 3 (for gre	ater amount,		
see instructions).	4		
5 Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6 Multiply line 5 by 0.035.	6		
7 Recoveries of prior-year distributions	7		

8

1

2

3

4

1 Adjusted net income for prior year (from Section A, line 8, column A) 2 Enter 0.85 of line 1. 3 Minimum asset amount for prior year (from Section B, line 8, column A) 4 Enter greater of line 2 or line 3.

8 Minimum Asset Amount (add line 7 to line 6)

Section C - Distributable Amount

5 5 Income tax imposed in prior year 6 Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions). 6 7 Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see

instructions).

Schedule A (Form 990) 2022

Current Year

and 4c. 8 Breakdown of line 7: a Excess from 2018 b Excess from 2019 c Excess from 2020 d Excess from 2021 e Excess from 2022

7 Excess distributions carryover to 2023. Add lines 3j

_	dule A (Form 990) 2022 THE OSBORNE A	SSOCIATION, IN		1	3-5563028 <sub>Ра</sub>
	t V Type III Non-Functionally Integrated 509(	a)(3) Supporting Orga	inizations (continu	<i>led)</i>	<b>•</b> • • • •
	on D - Distributions				Current Year
1	Amounts paid to supported organizations to accomplish exer			1	
2	Amounts paid to perform activity that directly furthers exemp	t purposes of supported			
	organizations, in excess of income from activity			2	
3	Administrative expenses paid to accomplish exempt purpose	es of supported organization	S	3	
4	Amounts paid to acquire exempt-use assets			4	
5	Qualified set-aside amounts (prior IRS approval required - pro	ovide details in <b>Part VI</b> )		5	
6	Other distributions ( <i>describe in</i> <b>Part VI</b> ). See instructions.			6	
7	Total annual distributions. Add lines 1 through 6.			7	
8	Distributions to attentive supported organizations to which the	e organization is responsive			
	(provide details in Part VI). See instructions.			8	
9	Distributable amount for 2022 from Section C, line 6			9	
10	Line 8 amount divided by line 9 amount	1		10	
ect	on E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributior Pre-2022	ns	(iii) Distributable Amount for 2022
1	Distributable amount for 2022 from Section C, line 6				
2	Underdistributions, if any, for years prior to 2022 (reason-				
	able cause required - <i>explain in</i> <b>Part VI</b> ). See instructions.				
3	Excess distributions carryover, if any, to 2022				
	From 2017				
	From 2018				
	From 2019				
	From 2020				
	From 2021				
	Total of lines 3a through 3e				
	Applied to underdistributions of prior years				
	Applied to 2022 distributable amount				
	Carryover from 2017 not applied (see instructions)				
	Remainder. Subtract lines 3g, 3h, and 3i from line 3f.				
4	Distributions for 2022 from Section D,				
	line 7: \$				
	Applied to underdistributions of prior years				
	Applied to 2022 distributable amount				
	Remainder. Subtract lines 4a and 4b from line 4.				
5	Remaining underdistributions for years prior to 2022, if				
	any. Subtract lines 3g and 4a from line 2. For result greater				
	than zero, explain in Part VI. See instructions.				
6	Remaining underdistributions for 2022. Subtract lines 3h				
	and 4b from line 1. For result greater than zero, explain in				
	Part VI. See instructions.				

Schedule A (Form 990) 2022

Page 7 B

Part IV, Section A, lines 1, line 1; Part IV, Section D, li	<b>nation.</b> Provide the ex 2, 3b, 3c, 4b, 4c, 5a, 6, 9 lines 2 and 3; Part IV, Sec	9a, 9b, 9c, 11a, 11b, and 1 xtion E, lines 1c, 2a, 2b, 3a	<b>INC</b> . t II, line 10; Part II, line 17a or 1c; Part IV, Section B, lines 1 a, and 3b; Part V, line 1; Part V aplete this part for any addition	and 2; Part IV, Section C, , Section B, line 1e; Part V,
SCHEDULE A, PART II,	LINE 10, EX	PLANATION FOR	OTHER INCOME:	
MISCELLANEOUS				
2018 AMOUNT: \$ 161	,263.			
2019 AMOUNT: \$ 114	1,152.			
2020 AMOUNT: \$ 40,	360.			
INSURANCE PROCEEDS				
2018 AMOUNT: \$ 446	5,989.			
FUNDRAISING EVENT				
2018 AMOUNT: \$ 135	5,773.			
RETURNING CITIZENS S	TIMULUS PROG	RAM		
<u>2020 AMOUNT: \$ 98,</u>	505.			
OTHER INCOME				
2021 AMOUNT: \$ 7,8	373.			
2022 AMOUNT: \$ 376	5,614.			

# Schedule B

(Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

# Schedule of Contributors

Attach to Form 990 or Form 990-PF. Go to www.irs.gov/Form990 for the latest information. OMB No. 1545-0047

2022

Employer identification number

THE OSBORNE ASSOCIATION, INC.	13-5563028
Organization type (check one):	

Filers of:	Section:
Form 990 or 990-EZ	X 501(c)( 3) (enter number) organization
	4947(a)(1) nonexempt charitable trust <b>not</b> treated as a private foundation
	527 political organization
Form 990-PF	501(c)(3) exempt private foundation
	4947(a)(1) nonexempt charitable trust treated as a private foundation
	501(c)(3) taxable private foundation

Check if your organization is covered by the General Rule or a Special Rule.

Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

#### **General Rule**

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

#### **Special Rules**

X For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year for an *exclusively* set is the set in the set in the set is the set in the set in the set is the set in the set in the set is the set in the set in the set is the set in the set in the set is the set in the set is the set in the set in the set is the set in the set is the set in the set in the set is the set is the set in the set is the set in the set is the set is the set in the set is the set in the set is t

**Caution:** An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990).

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

Name of organization

Part I

THE OSBORNE ASSOCIATION, INC.

(a) (d) (b) (c) Name, address, and ZIP + 4 No. **Total contributions** Type of contribution EMPIRE STATE SUPPORTIVE HOUSING 1 INITIATIVE X Person Payroll **40 NORTH PEARL STREET** 1,324,082. Noncash \$ (Complete Part II for ALBANY, NY 12207 noncash contributions.) (a) (b) (c) (d) **Total contributions** No. Name, address, and ZIP + 4 Type of contribution FEDERAL DEPARTMENT OF HEALTH AND HUMAN 2 SERVICES X Person Payroll 330 C STREET SW 1,266,630. Noncash (Complete Part II for WASHINGTON , DC 20201 noncash contributions.) (a) (b) (c) (d) Name, address, and ZIP + 4 **Total contributions** Type of contribution No. 3 NYC DEPARTMENT OF CORRECTIONS Person X Payroll 75-20 ASTORIA BLVD S 1,890,446. Noncash \$ (Complete Part II for OUEENS, NY 11370 noncash contributions.) (a) (b) (c) (d) Name, address, and ZIP + 4 **Total contributions** Type of contribution No. 4 NYC DEPARTMENT OF PROBATION Person X Payroll 33 BEAVER STREET, 21ST FLOOR \$ 1,237,130. Noncash (Complete Part II for NEW YORK, NY 10004 noncash contributions.) (a) (b) (c) (d) No. Name, address, and ZIP + 4 **Total contributions** Type of contribution 5 NYC DEPARTMENT OF SOCIAL SERVICES X Person Payroll **33 BEAVER STREET** 1,485,308. Noncash \$ (Complete Part II for noncash contributions.) NEW YORK, NY 10004 (c) (d) (a) (b) **Total contributions** Type of contribution No. Name, address, and ZIP + 4 NYS DEPARTMENT OF CORRECTIONS AND X 6 COMMUNITY Person THE HARRIMAN CAMPUS, BUILDING 2, 1220 Payroll \$ 1,702,486. Noncash WASHINGTON AVENUE (Complete Part II for ALBANY, NY 12226 noncash contributions.) 223452 11-15-22 Schedule B (Form 990) (2022)

**Contributors** (see instructions). Use duplicate copies of Part I if additional space is needed.

Employer identification number

13-5563028

Schedule B (Form 990) (2022)

Page **2** 

Employer identification number

13-5563028

ind oppoint indecention, inc.	THE	OSBORNE	ASSOCIATION,	INC.
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Part I	<b>Contributors</b> (see instructions). Use duplicate copies of Part I if additional	space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
7	NYS DEPARTMENT OF HEALTH ESP CORNING TOWER, ROOM 315 ALBANY, NY 12237	\$592,458.	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
8	NYS DEPARTMENT OF HEALTH AND MENTAL HYGIENE 42-09 28TH STREET, 21ST FLOOR, CN-A1 LONG ISLAND CITY, NY 11101	\$ 11,140,621.	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll OKANA COMPANY CONTRIBUTION OF CONTRIBUTION OF CONTRIBUTION OF CONTRIBUTIONS.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)

		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
_		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
23453 11-15-22			Schedule B (Form 990) (2022)

THE OSBORNE ASSOCIATION, INC.

Part II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.

(b)

Description of noncash property given

Name of organization

(a)

No.

from

Part I

Employer identification number

(d)

**Date received** 

13-5563028

(c)

FMV (or estimate)

(See instructions.)

Schedule	B (Form 990) (2022)			Page <b>4</b>			
Name of c	organization			Employer identification number			
THE O	SBORNE ASSOCIATION, INC			13-5563028			
Part III		ions to organizations described in sec ) through (e) and the following line entry charitable, etc., contributions of \$1,000 or le	/. For organizations	at total more than \$1,000 for the year			
(a) No. from				visition of how with in hold			
Part I	(b) Purpose of gift	(c) Use of gift		ription of how gift is held			
		(e) Transfer of gift					
	Transferee's name, address, a	and ZIP + 4	Relationship of trar	nsferor to transferee			
		[					
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Desc	ription of how gift is held			
	(e) Transfer of gift						
	Transferee's name, address, and ZIP + 4		Relationship of trar	nsferor to transferee			
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Desc	ription of how gift is held			
		(e) Transfer of gift					
	Transferee's name, address, a	and ZIP + 4	Relationship of trar	isferor to transferee			
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Desc	ription of how gift is held			
		(e) Transfer of gift	I				
	Transferee's name, address, a	Ind ZIP + 4	Relationship of trar	sferor to transferee			

SCHEDULE D	)
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(Form	990)
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Supplemental Financial Statements Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. Attach to Form 990. Go to www.irs.gov/Form990 for instructions and the latest information.



Department of the Treasury Internal Revenue Service Name of the organization

THE OSBORNE ASSOCTATION TNC Employer identification number 13 - 5563028

Pa	t I Organizations Maintaining Donor Advise		Accounts. Complete if the
	organization answered "Yes" on Form 990, Part IV, lir		
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		
4	Aggregate value of grants non (during year)		
5	Did the organization inform all donors and donor advisors in		inds
J	are the organization's property, subject to the organization's	-	
6	Did the organization inform all grantees, donors, and donor a		
Ŭ	for charitable purposes and not for the benefit of the donor of		•
Pa		nanization answered "Yes" on Form 990 Part I	
1	Purpose(s) of conservation easements held by the organizati		
•	Preservation of land for public use (for example, recrea	· · · · ·	storically important land area
	Protection of natural habitat		ertified historic structure
	Preservation of open space		
•	· · ·	fied concernation contribution in the form of a	concernation accoment on the last
2	Complete lines 2a through 2d if the organization held a quali day of the tax year.	ned conservation contribution in the form of a c	Held at the End of the Tax Year
-			
a			
b			
с	Number of conservation easements on a certified historic str		. <u>2c</u>
d	Number of conservation easements included in (c) acquired a		
•			
3	Number of conservation easements modified, transferred, ref	leased, extinguished, or terminated by the orga	anization during the tax
	year	e en en la la calcul	
4	Number of states where property subject to conservation eas		
5	Does the organization have a written policy regarding the per		
•	violations, and enforcement of the conservation easements in		
6	Staff and volunteer hours devoted to monitoring, inspecting,	fianding of violations, and emorcing conserva	tion easements during the year
-			
7	Amount of expenses incurred in monitoring, inspecting, hand	aling of violations, and enforcing conservation e	easements during the year
•	Does each conservation easement reported on line 2(d) above	(a) action the requirements of acction $170/b/(4)/$	
8		<b>y</b> 1 (777	
0	In Part XIII, describe how the organization reports conservati	ion accomenta in ita revenue and evolution ator	······································
9		•	
	balance sheet, and include, if applicable, the text of the footr organization's accounting for conservation easements.		that describes the
Pa	t III Organizations Maintaining Collections of	f Art. Historical Treasures. or Other	Similar Assets.
	Complete if the organization answered "Yes" on Form		
1a	If the organization elected, as permitted under FASB ASC 95		alance sheet works
14	of art, historical treasures, or other similar assets held for pul		
	service, provide in Part XIII the text of the footnote to its final		
b	If the organization elected, as permitted under FASB ASC 95		ace sheet works of
D	art, historical treasures, or other similar assets held for public		
	· · · · · · · · · · · · · · · · · · ·	exhibition, education, of research in furtheran	ice of public service,
	provide the following amounts relating to these items:		4
	(i) Revenue included on Form 990, Part VIII, line 1		
0		asuros, or other similar assets for financial gain	
2	If the organization received or held works of art, historical tree the following amounts required to be reported under EASP.	-	
-	the following amounts required to be reported under FASB A	-	Φ
a b	Revenue included on Form 990, Part VIII, line 1 Assets included in Form 990, Part X		\$\$\$
p	ASSELS INCIDUED IN FUTTI 990, Part A		JD

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. 232051 09-01-22

Schedule	D	(Form	990)	2022
	_	· · · · · · · · · · · · · · · · · · ·	,	

Sche		ORNE ASSOC						13-55	63028	Pa	.ge <b>2</b>
Par	t III Organizations Maintaining C	ollections of Ar	t, Histori	cal Tre	easures, o	r Other	Simila	r Assets	(contin	ued)	
3	Using the organization's acquisition, accessi	on, and other record	s, check an	y of the f	following that	t make sig	gnificant ι	use of its			
	collection items (check all that apply):										
а	Public exhibition	c	I 🗌 Loa	an or exc	hange progra	am					
b	Scholarly research	e	e 🗌 Otł	ner							
с	Preservation for future generations										
4	Provide a description of the organization's co	ollections and explain	n how they	further th	ne organizatio	on's exem	npt purpo	se in Part	XIII.		
5	During the year, did the organization solicit o	r receive donations of	of art, histor	rical treas	sures, or othe	er similar :	assets				
	to be sold to raise funds rather than to be ma								Yes		No
Par			ete if the or	ganizatio	n answered	"Yes" on	Form 990	, Part IV,	ine 9, or		
	reported an amount on Form 990, Pa	rt X, line 21.									
1a	Is the organization an agent, trustee, custodi	an or other intermed	iary for con	tribution	s or other as	sets not ir	ncluded		_		
	on Form 990, Part X?							L	Yes		No
b	If "Yes," explain the arrangement in Part XIII	and complete the fol	lowing tabl	e:							
									Amount		
	Beginning balance										
	Additions during the year										
е	Distributions during the year										
f	Ending balance						_ 1f		7		
	Did the organization include an amount on F						ty?	L	Yes		No
Par	If "Yes," explain the arrangement in Part XIII.										<u> </u>
T ai	t V Endowment Funds. Complete i	(a) Current year	(b) Prio		(c) Two yea			/ears back	(e) Four	voarel	hack
4.	Desiration of the balance		( <b>b)</b> Pho	year	<b>(C)</b> TWO yea	IS DALK	<b>(u)</b> mee y	Cars Dack	(e) Four	years i	Jack
1a	Beginning of year balance										
b	Contributions										
C	Net investment earnings, gains, and losses										
	Grants or scholarships										
е	Other expenditures for facilities										
	and programs										
1	Administrative expenses										
y 2	End of year balance Provide the estimated percentage of the curr				) hold oo:						
2	Board designated or quasi-endowment	•	e (iii ie ig, c	olumn (a)	j) field as.						
a b		%	70								
0		%									
U	The percentages on lines 2a, 2b, and 2c sho	· -									
39	Are there endowment funds not in the posse	•	ation that ar	e held ar	nd administer	red for the	2				
ou	organization by:		allori triat al	e neia ai			0		[	Yes	No
	(i) Unrelated organizations								3a(i)		
	(ii) Related organizations								3a(ii)		
b	If "Yes" on line 3a(ii), are the related organiza								3b		-
4	Describe in Part XIII the intended uses of the									I	
Par	t VI   Land, Buildings, and Equipm	<u>u</u>									
	Complete if the organization answere	d "Yes" on Form 990	), Part IV, lir	ne 11a. S	ee Form 990	), Part X, I	line 10.				
	Description of property	(a) Cost or c basis (investr		• •	or other (other)		ccumulate preciation	ed	(d) Book	value	;
1a	Land				4,417.				664	,41	7.
	Buildings				2,790.	2.4	171,7	69.	451	-	
	Leasehold improvements				6,020.		301,2		464	-	
	Equipment				3,230.		324,10		199	-	
	Other				8,611.		581,7		936		
	. Add lines 1a through 1e. (Column (d) must e		X column (	-	-		-		2,716	-	
		gear on over all									

Schedule D (Form 990) 2022

	ASSOCIATION,	INC.	13-5563028 <sub>Page</sub> 3
Schedule D (Form 990) 2022 THE OSBORNE Part VII Investments - Other Securities.	ADDUCTATION,		IJ JJUJUZU Page U
Complete if the organization answered "Yes"	on Form 990, Part IV, line	11b. See Form 990, Part X, line 12.	
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost of	or end-of-year market value
(1) Financial derivatives			
(2) Closely held equity interests			
(3) Other			
(A)			
(B)			
(C)			
(D)			
(E)			
(F)			
(G)			
(H)			
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)			
Part VIII Investments - Program Related.			
Complete if the organization answered "Yes"			
(a) Description of investment	(b) Book value	(c) Method of valuation: Cost of	or end-of-year market value
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)         Part IX       Other Assets.			
Complete if the organization answered "Yes"		11d. See Form 990, Part X, line 15.	
	Description		(b) Book value
(1) SECURITY DEPOSITS			170,509.
(2) DUE FROM AFFILIATED ORGAN	IZATIONS		7,187,953.
(3) LEASE RIGHT-OF-USE ASSETS			8,985,776.
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Column (b) must equal Form 990, Part X, col. (B) line         Part X       Other Liabilities.			16,344,238.
Complete if the organization answered "Yes"	on Form 990, Part IV, line	11e or 11f. See Form 990, Part X, lir	
1. (a) Description of liability			(b) Book value
(1) Federal income taxes			
(2) LEASE LIABILITIES			9,355,458.
(3)			
(4)			

Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the X organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII

Schedule D (Form 990) 2022

9,355,458.

(5) (6) (7) (8) (9)

Sche	dule D (Form 990) 2022 THE OSBORNE ASSOCIATION,	INC.		13-	5563028 Page 4
Pa	t XI Reconciliation of Revenue per Audited Financial State	ements Wit	h Revenue per Re		
	Complete if the organization answered "Yes" on Form 990, Part IV, line	12a.			
1	Total revenue, gains, and other support per audited financial statements			1	43,588,574.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:				
а	Net unrealized gains (losses) on investments	2a	219,516.		
b	Donated services and use of facilities	2b	48,129.	4	
С	Recoveries of prior year grants	2c		1	
d	Other (Describe in Part XIII.)	2d	3,908,456.		
е	Add lines 2a through 2d			2e	<u>4,176,101.</u> 39,412,473.
3	Subtract line 2e from line 1			3	39,412,473.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:				
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a		-	
b	Other (Describe in Part XIII.)	4b			
С	Add lines <b>4a</b> and <b>4b</b>			4c	0.
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I. line 12.)			5	39,412,473.
Pa	t XII Reconciliation of Expenses per Audited Financial Stat		th Expenses per H	Retur	'n.
	Complete if the organization answered "Yes" on Form 990, Part IV, line				
1	Total expenses and losses per audited financial statements			1	41,070,540.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		40 100		
а	Donated services and use of facilities		48,129.	-	
b	Prior year adjustments			-	
С	Other losses			-	
d	Other (Describe in Part XIII.)		3,204,269.	-	
е	Add lines <b>2a</b> through <b>2d</b>			2e	3,252,398.
3	Subtract line <b>2e</b> from line <b>1</b>			3	37,818,142.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:				
а	Investment expenses not included on Form 990, Part VIII, line 7b			4	
b	Other (Describe in Part XIII.)	4b			
С	Add lines <b>4a</b> and <b>4b</b>			4c	0.
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.,	)		5	37,818,142.
Pa	rt XIII Supplemental Information.				

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART X, LINE 2:

THE ASSOCIATION BELIEVES IT DOES NOT HAVE ANY UNCERTAIN TAX POSITIONS FOR

WHICH A TAX LIABILITY OR TAX BENEFIT HAS BEEN ESTABLISHED AS OF JUNE 30,

2023, IN ACCORDANCE WITH THE PROVISIONS OF FASB ASC 740, INCOME TAXES.

PART XI, LINE 2D - OTHER ADJUSTMENTS:	
RELATED ENTITIES' REVENUE	6,114,866.
CONSOLIDATING ELIMINATIONS	-2,206,410.
TOTAL TO SCHEDULE D, PART XI, LINE 2D	3,908,456.

#### PART XII, LINE 2D - OTHER ADJUSTMENTS:

RELATED ENTITIES' EXPENSES

Schedule D (Form 990) 2022 THE OSBORNE ASSOCIATION, INC. Part XIII Supplemental Information (continued)	13-5563028 Page 5
CONSOLIDATING ELIMINATIONS	-2,206,410.
TOTAL TO SCHEDULE D, PART XII, LINE 2D	3,204,269.

SCI	IEDULE J	Compensat	tion Information	1	OMB No. 1	545-004	17
(Foi	Form 990) For certain Officers, Directors, Trustees, Key Employees, and Highest			20	22	)	
			sated Employees vered "Yes" on Form 990, Part IV, line 23.		20		
Depar	ment of the Treasury		to Form 990.		Open to	Publ	ic
	I Revenue Service	Go to www.irs.gov/Form990 for	instructions and the latest information.		Inspe		
Nam	e of the organizatior			Employer i			nber
		THE OSBORNE ASSOCIAT	ION, INC.	13-5	563028	8	
Pa		Regarding Compensation					
	<b>.</b>					Yes	No
1a		ate box(es) if the organization provided any of th		990,			
		ine 1a. Complete Part III to provide any relevant	¬ ° °				
	First-class or c		Housing allowance or residence for person				
	Travel for com		Payments for business use of personal res				
		ation and gross-up payments	Health or social club dues or initiation fees				
		pending account	Personal services (such as maid, chauffeu	ir, chet)			
h	If any of the bayes	n line to are checked, did the pressization falls	au a unitan policy recording pourcet or				
a		on line 1a are checked, did the organization follo			46		
0		rovision of all of the expenses described above? require substantiation prior to reimbursing or a			1b		
	•	s, including the CEO/Executive Director, regard			2		
	trustees, and onice	s, including the GEO/Executive Director, regard			2		
3	Indicate which if ar	y, of the following the organization used to esta	ablish the compensation of the organization's				
Ū		ctor. Check all that apply. Do not check any box					
		tion of the CEO/Executive Director, but explain	, 0				
	X Compensation	· · · ·	Written employment contract				
			Compensation survey or study				
	·		Approval by the board or compensation c	ommittee			
4	During the year, did	any person listed on Form 990, Part VII, Section	n A, line 1a, with respect to the filing				
	organization or a re						
а	-				4a		х
		eive payment from a supplemental nonqualified					Х
		eive payment from an equity-based compensation			4.		X
If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.							
	Only section 501(c	(3), 501(c)(4), and 501(c)(29) organizations m	ust complete lines 5-9.				
5	For persons listed o	n Form 990, Part VII, Section A, line 1a, did the	organization pay or accrue any compensatio	n			
	contingent on the re	evenues of:					
а	The organization?				5a		X
	Any related organiz	ation?					X
	If "Yes" on line 5a c	r 5b, describe in Part III.					
6		n Form 990, Part VII, Section A, line 1a, did the	organization pay or accrue any compensatio	n			
	contingent on the n	0					
							X
b		ation?			<b>6b</b>		X
		r 6b, describe in Part III.					
		n Form 990, Part VII, Section A, line 1a, did the					
		es 5 and 6? If "Yes," describe in Part III			7		X
	-	reported on Form 990, Part VII, paid or accrued		e			37
		otion described in Regulations section 53.4958-			8		X
9		d the organization also follow the rebuttable pre					
		53.4958-6(c)?					Ĺ
LHA	For Paperwork Re	eduction Act Notice, see the Instructions for F	Form 990.	Sched	ule J (Form	n 990)	2022

#### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown of W	-2 and/or 1099-MIS0 compensation	C and/or 1099-NEC	(C) Retirement and other deferred	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B)
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	compensation			reported as deferred on prior Form 990
(1) ELIZABETH GAYNES	(i)	245,261.	0.	4,563.	0.	17,721.	267,545.	0.
PRESIDENT & CEO (OUTGOING)	(ii)	0.	0.	0.	0.	0.	0.	0.
(2) PATRICIA RITCHINGS	(i)	185,673.	0.	774.	5,233.	48,081.	239,761.	0.
EXECUTIVE VP AND CCO	(ii)	0.	0.	0.	0.	0.	0.	0.
(3) DMITRIY GOYZMAN	(i)	191,335.	0.	414.	7,140.	34,122.	233,011.	0.
EXECUTIVE VP AND CFO (OUTGOING)	(ii)	0.	0.	0.	0.	0.	0.	0.
(4) SUSAN GOTTESFELD	(i)	202,750.	0.	180.	12,240.	18.	215,188.	0.
EXECUTIVE VP AND CPO	(ii)	0.	0.	0.	0.	0.	0.	0.
(5) SHERYL HAUGHTON TAYLOR	(i)	190,882.	0.	726.	10,365.	386.	202,359.	0.
EXECUTIVE VP (OUTGOING)	(ii)	0.	0.	0.	0.	0.	0.	0.
(6) ARCHANA JAYARAM	(i)	175,324.	0.	120.	2,600.	10,414.	188,458.	0.
PRESIDENT & CEO (OUTGOING)	(ii)	0.	0.	0.	0.	0.	0.	0.
(7) JOSEPTH DONATO	(i)	117,108.	0.	124.	7,710.	43,280.	168,222.	0.
IT DIRECTOR	(ii)	0.	0.	0.	0.	0.	0.	0.
(8) TANYA KRUPAT	(i)	127,615.	0.	234.	7,890.	30,099.	165,838.	0.
VP OF POLICY AND ADVOCACY	(ii)	0.	0.	0.	0.	0.	0.	0.
(9) CHRISTINA MANSFIELD	(i)	124,020.	0.	412.	8,127.	28,938.	161,497.	0.
VP INTEGRATIVE HEALTH	(ii)	0.	0.	0.	0.	0.	0.	0.
(10) JANAYA SNELL	(i)	118,317.	0.	138.	10,365.	31,640.	160,460.	0.
DEPUTY COMPLIANCE OFFICER	(ii)	0.	0.	0.	0.	0.	0.	0.
(11) CAROLE SIMONETTI	(i)	131,214.	0.	1,276.	5,106.	16,020.	153,616.	0.
V.P. OF FINANCE (OUTGOING)	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							

#### Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

#### SCHEDULE J, PART II:

#### ELIZABETH GAYNES, PRESIDENT & CEO (OUTGOING), RECEIVED CAR ALLOWANCE

FOR \$855 AND IT IS REPORTED IN COLUMN (B)(III).

SCHEDULE	0
(Form 990)	

#### Supplemental Information to Form 990 or 990-EZ Complete to provide information for responses to specific questions on

Department of the Treasury Internal Revenue Service Name of the organization omplete to provide information for responses to specific questions of Form 990 or 990-EZ or to provide any additional information. Attach to Form 990 or Form 990-EZ. Go to www.irs.gov/Form990 for the latest information.



THE OSBORNE ASSOCIATION, INC.

Employer identification number 13-5563028

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

INCARCERATED PEOPLE AND THEIR FAMILIES: TO PROVIDE ALTERNATIVES TO

INCARCERATION; TO PROVIDE JOB TRAINING AND JOB PLACEMENT; TO PROVIDE

REENTRY SERVICES TO PEOPLE LEAVING PRISON AND JAIL; AND TO OPERATE AN

AMBULATORY SUBSTANCE USE DISORDER PROGRAM THAT INCLUDES OUTPATIENT AND

AFTERCARE SERVICE.

FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

AND JAIL; AND TO OPERATE AN AMBULATORY SUBSTANCE USE DISORDER PROGRAM

THAT INCLUDES OUTPATIENT AND AFTERCARE SERVICE.

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS: PREPARES THEM TO ENTER AND ADVANCE IN SECTOR-SPECIFIC FIELDS. WE PLACE PARTICIPANTS IN JOBS THAT SUPPORT THEIR GROWTH, THEIR FAMILIES, AND THE ENVIRONMENT. WE OFFER GROUP AND INDIVIDUAL COUNSELING TO IDENTIFY AND ADDRESS PARTICIPANTS' NEEDS, AS WELL AS OFFER REFERRAL SERVICES. CAREER COACHES OFFER SERVICES THAT INCLUDE FAMILY SUPPORT, EDUCATIONAL AND VOCATIONAL SUPPORT, SKILL-BUILDING ACTIVITIES, GOAL-SETTING, AND CIVIC ENGAGEMENT TO ULTIMATELY ASSIST PARTICIPANTS INTO ACHIEVING LONG-TERM ECONOMIC INDEPENDENCE.

TRAINING TO WORK PROVIDES MEN AND WOMEN ON WORK RELEASE THE OPPORTUNITY TO EXPAND THEIR EDUCATION AND INCREASE THEIR EMPLOYMENT SKILLS IN TODAY'S FASTEST GROWING FIELDS: CONSTRUCTION, WASTE MANAGEMENT, FOOD SERVICE AND OTHER INDUSTRIES.

Schedule O (Form 990) 2022	Page <b>2</b>
Name of the organization THE OSBORNE ASSOCIATION, INC.	Employer identification number 13-5563028
JUSTICE COMMUNITY SUPPORTS COURT-INVOLVED YOUNG ADULTS (AG	ES 18-24) IN
RECONNECTING WITH THEIR FAMILIES AND COMMUNITIES IN ORDER	TO TURN
TOWARD SUCCESS IN LIFE. THE PROGRAM INCLUDES ENVIRONMENTAL	AND
FINANCIAL LITERACY TRAINING, CAREER COACHING, INDIVIDUAL C	OUNSELING AND
GROUP SUPPORT, COMMUNITY BENEFIT PROJECTS, EMPLOYMENT COUN	SELING, JOB
PLACEMENT AND EDUCATIONAL SUPPORT.	
FATHERHOOD INITIATIVE WORKS WITH YOUNG ADULTS WHO ARE FATH	ERS TO
IMPROVE THEIR EMPLOYABILITY AND TO STRENGTHEN THEIR EMOTIO	NAL AND
MATERIAL SUPPORT FOR THEIR CHILDREN. SERVICES INCLUDE INDI	VIDUAL AND
FAMILY COUNSELING, MEDIATION, PARENTING SKILLS TRAINING, J	OB READINESS
TRAINING, BASIC LITERACY EDUCATION, AND EMPLOYMENT COUNSEL	ING.
ARCHES IS A PARTNERSHIP WITH THE NYC DEPARTMENT OF PROBATION	ON THAT WORKS

TO REDUCE PARTICIPANT INVOLVEMENT WITH THE CRIMINAL JUSTICE SYSTEM. ARCHES PROVIDES CRITICAL POSITIVE INTERVENTION AMONG YOUTH ON PROBATION BY PROVIDING SUPPORT GROUPS, ASSISTING YOUTH IN IDENTIFYING NEGATIVE BEHAVIORS AND MALADAPTIVE PATTERNS OF THINKING, AND PROVIDING MENTORS FROM THE SAME COMMUNITIES AND WITH SIMILAR EXPERIENCES WITH THE CRIMINAL JUSTICE SYSTEM.

NEXTSTEPS IS A PARTNERSHIP WITH THE NYC DEPARTMENT OF PROBATION THAT IS SPECIFICALLY FOCUSED ON YOUNG PEOPLE RESIDING IN OR NEAR NYCHA DEVELOPMENTS. NEXTSTEPS BUILDS CRITICAL POSITIVE INTERVENTION AMONG YOUTH WHO MAY BE EXPOSED TO NEGATIVE BEHAVIORS AND MALADAPTIVE PATTERNS OF THINKING. THE MENTORING INTERVENTION PROVIDES MENTORS FROM THE SAME COMMUNITIES TO BUILD POSITIVE PATHWAYS AND REVEAL OPPORTUNITIES TO PARTICIPATING YOUTH.

Schedule O (Form 990) 2022	Page <b>2</b>	
Name of the organization THE OSBORNE ASSOCIATION, INC.	Employer identification number 13-5563028	
QUEENSBORO REENTRY SERVICES PROVIDES A RANGE OF REENTRY SE	RVICES THAT	
ARE EVIDENCE-BASED AND THAT ADDRESSES THE SPECIFIC NEEDS O	F MEN	
RETURNING TO THE COMMUNITY THROUGH WORKSHOPS THAT COVER RE	ENTRY-RELATED	
TOPICS IN THE AREAS OF HEALTHY-LIVING, EMPLOYMENT, MANAGIN	G STRESS AND	
EXPECTATIONS AND FAMILY DYNAMICS; FAMILY-FOCUSED DISCHARGE PLANNING;		
HEALTH IMPROVEMENT SERVICES FOR PEOPLE LIVING WITH HIV/AID	S OR OTHER	
CHRONIC HEALTH CONDITIONS; AND, A CDC APPROVED EVIDENCE-BA	SED	
INTERVENTION FOR MEN WITH HISTORIES OF SUBSTANCE USE DISORDER WHO ARE		
AT RISK FOR RELAPSE AND OTHER NEGATIVE HEALTH BEHAVIORS.		

JANITORIAL MAINTENANCE SERVICES OFFERS TRAINING AND EMPLOYMENT IN OUR CUSTODIAL SERVICE BUSINESS TO FORMERLY INCARCERATED INDIVIDUALS WITH DISABILITIES AND HISTORY OF SUBSTANCE USE DISORDER. THE BUSINESS CLEANS PUBLIC FACILITIES AND BUSINESSES THROUGHOUT NEW YORK CITY (FOR PREVAILING WAGES AND BENEFITS) AND ALSO TEACHES PARTICIPANTS TO USE ENVIRONMENTALLY FRIENDLY MATERIALS WHEN CLEANING.

FORM 990, PART III, LINE 4B, PROGRAM SERVICE ACCOMPLISHMENTS: FAMILY RESOURCE CENTER PROVIDES FAMILY AND FRIENDS OF PEOPLE IN PRISON WITH A TOLL-FREE HOTLINE STAFFED BY FORMERLY INCARCERATED INDIVIDUALS AND FAMILY MEMBERS THAT PROVIDES UP-TO-DATE INFORMATION ON TRANSFERS, VISITING RULES, SENTENCING, ADVOCATING FOR A FAMILY MEMBER, AND PAROLE, AS WELL AS LINKAGE TO COMMUNITY-BASED SERVICES AND WEEKLY SUPPORT GROUPS DURING THE INCARCERATION OF A LOVED ONE AND FOLLOWING RELEASE.

CHILDREN & YOUTH SERVICES PROVIDES A HOST OF PSYCHO-SOCIAL SUPPORTIVE SERVICES AND DEVELOPMENTALLY APPROPRIATE PROGRAMS FOR CHILDREN AND YOUTH IN THE COMMUNITY. THROUGH COUNSELING, SUPPORT GROUPS, MENTORING,

Schedule O (Form 990) 2022	Page <b>2</b>
Name of the organization	Employer identification number
THE OSBORNE ASSOCIATION, INC.	13-5563028
ASSISTANCE IN ACCESSING HIGHER EDUCATION, SUPERVISED VISIT	ING WITH
PARENTS (BOTH IN PERSON AND THROUGH TELEVISING), YOUTH DEV	ELOPMENT
ACTIVITIES, AND RECREATIONAL TRIPS THE PROGRAM WORKS TO AL	LEVIATE THE
NEGATIVE EFFECTS, TRAUMA, AND STIGMA THAT INCARCERATION HA	S UPON
CHILDREN AND YOUTH WITH PARENTS IN PRISON.	
SERVICES ALSO INCLUDE THE YOUTH EXPERIENCE SUCCESS (FOR YO	UNGER

CHILDREN) AND THE YOUTH ACTION COUNCIL FOR OLDER YOUTH WHO ARE

INTERESTED IN FURTHER SKILL-BUILDING AND EDUCATION THAT INVOLVES CIVIC

ENGAGEMENT, PUBLIC SPEAKING, GRASSROOTS ORGANIZING EFFORTS, AND

ADVOCACY FOR THE RIGHTS OF CHILDREN WITH JUSTICE-INVOLVED PARENTS.

FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHMENTS: DEVELOPMENT PLANNING.

COURT ADVOCACY SERVICES IS A DEFENDER-BASED ADVOCACY PROGRAM ASSISTING FELONY DEFENDANTS, INCLUDING JUVENILE OFFENDERS BEING TRIED IN ADULT COURTS THAT ARE REPRESENTED BY NYC ASSIGNED AND INSTITUTIONAL DEFENSE ATTORNEYS IN PURSUIT OF ALTERNATIVES TO INCARCERATION. STAFF CONDUCT PRE-PLEA AND PRE-SENTENCE INVESTIGATIONS OF DEFENDANTS' BACKGROUNDS TO ASCERTAIN MITIGATING CIRCUMSTANCES, AND ADVOCATE CLIENT SPECIFIC SENTENCING ALTERNATIVES IN APPROPRIATE CASES. LONG TERMERS RESPONSIBILITY PROJECT IS AN INTERDISCIPLINARY ADVOCACY EFFORT THAT WORKS WITH INDIVIDUALS SERVING LONG SENTENCES, BUT WHO HAVE COMPLETED THEIR MINIMUM SENTENCES, BY HELPING THEM TO GAIN INSIGHT, TAKE RESPONSIBILITY FOR THEIR CRIMES AND PREPARE FOR THEIR EVENTUAL RELEASE THROUGH A RESTORATIVE JUSTICE FRAMEWORK IN INDIVIDUAL AND GROUP Name of the organization

THE OSBORNE ASSOCIATION, INC.

FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:

OSBORNE ASSOCIATION POLICY CENTER

OSBORNE'S POLICY CENTER IS BUILT ON A PRACTITIONER-BASED POLICY

ADVOCACY THAT IS GROUNDED IN THE EXPERIENCE OF OUR PARTICIPANTS AND

DIRECT-SERVICE STAFF. THE CENTER LAUNCHES WITH TWO FOCUS AREAS:

CHILDREN OF ARRESTED AND/OR INCARCERATED PARENTS (THROUGH OUR NEW YORK

INITIATIVE FOR CHILDREN OF INCARCERATED PARENTS) AND AGING IN PRISON

AND ELDER REENTRY. A KEY COMPOENT OF THE POLICY CENTER, THE NY

INITIATIVE FOR CHILDREN OF INCARCERATED PARENTS IS A COLLABORATIVE

EFFORT TO RAISE AWARENESS AND REFORM POLICY AROUD THE IMPACT OF

INCARCERATION ON CHILDREN. THE INITIATIVE AIMS TO CHANGE CHILD WELFARE

AND CRIMINAL JUSTICE POLICIES AND PROCEDURES TO ENSURE CHILDREN'S

RIGHTS ARE UPHELD AND THEIR NEEDS MET THROUGH EACH STAGE OF THEIR

PARENT'S INVOLVEMENT IN THE CRIMINAL JUSTICE SYSTEM.

EXPENSES \$ 535,735. INCLUDING GRANTS OF \$ 0. REVENUE \$ 0.

FULTON COMMUNITY REENTRY CENTER

FULTON IS A FORMER NEW YORK STATE CORRECTIONAL FACILITY THAT WAS DONATED TO OSBORNE TO BE REDEVELOPED AS A COMMUNITY REENTRY CENTER AND TRANSITIONAL RESIDENCE FOR PEOPLE RETURNING HOME FOLLOWING A PERIOD OF INCARCERATION. FULTON IS CURRENTLY IN THE REDEVELOPMENT STAGES, AND IS BEING DESIGNED TO BE A "ONE STOP" CENTER CAPABLE OF SUPPORTING -DIRECTLY OR BY LINKED SERVICE PROVIDERS - THE HEALTH, ECONOMIC SECURITY, FAMILY AND SOCIAL CONNECTEDNESS NEEDS OF PEOPLE IN REENTRY,

Name of the organization THE OSBORNE ASSOCIATION, INC.	Employer identification number 13-5563028		
WHICH WILL ULTIMATELY REDUCE RECIDIVISM, PROMOTE SAFETY AN	D IMPROVE		
LONG-TERM OUTCOMES FOR THE FAMILIES AND COMMUNITIES TO WHICH THEY			
RETURN. ANTICIPATED SERVICES INCLUDE TRANSITIONAL HOUSING	AND ECONOMIC		
DEVELOPMENT ACTIVITY, INCLUDING JOB TRAINING, AND WORKFOR	CE		
DEVELOPMENT SERVICES.			
EXPENSES \$ 206,029. INCLUDING GRANTS OF \$ 0. REVENUE \$	0.		
FORM 990, PART VI, SECTION A, LINE 2:			
LUCRETIA OSBORNE WELLS, BOARD MEMBER, AND LITHGOW OSBORNE,	BOARD MEMBER,		
HAVE A FAMILY RELATIONSHIP.			
FORM 990, PART VI, SECTION A, LINE 3:			
THE ORGANIZATION DELEGATED CONTROL OVER MANAGEMENT DUTIES CUSTOMARILY			
PERFORME BY OR UNDER THE DIRECT SUPERVISION OF OFFICERS TO	CAREY & CO.		
FORM 990, PART VI, SECTION B, LINE 11B:			
THE RETURN IS PREPARED BY AN INDEPENDENT ACCOUNTANT. THE R	ETURN IS REVIEWED		
BY THE FINANCE COMMITTEE IN DETAIL AND THEN SENT TO THE BO	ARD FOR COMMENT.		
IF NONE RECEIVED IN 7 DAYS, THE RETURN IS FILED.			
FORM 990, PART VI, SECTION B, LINE 12C:			
EACH DIRECTOR, OFFICER, AND KEY EMPLOYEE SHALL ANNUALLY SI	GN AND SUBMIT TO		
THE CORPORATE COMPLIANCE OFFICER A STATEMENT IN SUBSTANTIA	LLY WHICH		
AFFIRMS SUCH PERSON: (A) HAS RECEIVED A COPY OF THE POLICY	, (B) HAS READ		
AND UNDERSTANDS THIS POLICY, AND (C) HAS AGREED TO COMPLY	WITH THIS POLICY.		

Page 2

FORM 990, PART VI, SECTION B, LINE 15A:

Schedule O (Form 990) 2022

THE BOARD PERFORMS AN ANNUAL COMPENSATION REVIEW WHICH IS SUBSEQUENTLY
232212 10-28-22
Schedule O (Form 990) 2022

Schedule O (Form 990) 2022	Page <b>2</b>
Name of the organization THE OSBORNE ASSOCIATION, INC.	Employer identification number $13 - 5563028$
APPROVED IN EXECUTIVE COMMITTEE SESSION. THE EXECUTIVE DIR	ECTOR, WITH
ANNUAL REVIEW AND APPROVAL BY THE BOARD CHAIR AND THE EXEC	UTIVE COMMITTEE
OF THE BOARD, SETS THE SALARY AND COMPENSATION AND BENEFIT	LEVELS FOR ALL
KEY EMPLOYEES. IN SETTING THE APPROPRIATE LEVELS OF COMPEN	SATION, THEY USE
COMPENSATION SURVEY OR STUDY APPROPRIATE FOR THE INDUSTRY	THEY ARE IN.
FORM 990, PART VI, SECTION C, LINE 19:	
THE ORGANIZATION MAKES ITS GOVERNING DOCUMENTS, CONFLICT O	F INTEREST POLICY
AND FINANCIAL STATEMNTS AVAILABLE TO THE PUBLIC UPON REQUE	ST.

FORM 990, PART XI, LINE 2C:

THE PROCESS OF OVERSEEING THE AUDIT AND SELECTION OF INDEPENDENT

ACCOUTANT HAS NOT CHANGED FROM THE PRIOR YEAR.

#### SCHEDULE R

(Form 990)

### **Related Organizations and Unrelated Partnerships**

Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

Attach to Form 990.

OMB No. 1545-0047

2022 Open to Public Inspection

Employer identification number

13-5563028

Department of the Treasury Internal Revenue Service

Go to www.irs.gov/Form990 for instructions and the latest information.

Name of the organization

THE OSBORNE ASSOCIATION, INC.

Part I Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

<b>(a)</b> Name, address, and EIN (if applicable) of disregarded entity	<b>(b)</b> Primary activity	<b>(c)</b> Legal domicile (state or foreign country)	<b>(d)</b> Total income	(e) End-of-year assets	<b>(f)</b> Direct controlling entity
809 WESTCHESTER, LLC - 83-2108324					
809 WESTCHESTER AVE					
BRONX, NY 10455	HOLDING COMPANY	DELAWARE			THE OSBORNE ASSOCIATION
	-				

Part II Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt organizations during the tax year.

<b>(a)</b> Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section	(f) Direct controlling entity		<b>3)</b> o12(b)(13) olled ity?
				501(c)(3))		Yes	No
OSBORNE TREATMENT SERVICES, INC	OFFERS OPPORTUNITIES FOR						
13-3517886, 809 WESTCHESTER AVENUE, BRONX,	INDIVIDUALS WHO HAVE BEEN				THE OSBORNE		
NY 10455	IN CONFLICT WITH THE LAW	NEW YORK	501(C)(3)	LINE 7	ASSOCIATION, INC.	X	
THOMAS MOTT OSBORNE MEMORIAL FUND, INC	PROVIDES FINANCIAL						
13-6168306, 809 WESTCHESTER AVENUE, BRONX,	SUPPORT/FACILITIES TO				THE OSBORNE		
NY 10455	AFFILIATES TO FURTHER	NEW YORK	501(C)(3)	LINE 12A, I	ASSOCIATION, INC.	X	
	-						
	-						

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

#### Schedule R (Form 990) 2022 THE OSBORNE ASSOCIATION, INC.

<u>13-5563028</u> Page 2

Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(1	h)	(i)	(j)	(k)		
Name, address, and EIN of related organization	Primary activity	Legal domicile (state or foreign	Direct controlling entity	Predominant income (related, unrelated, excluded from tax under sections 512-514)	Predominant income (related, unrelated, excluded from tax under	Predominant income Shar (related, unrelated, in excluded from tax under	Share of total income		Disproportionate allocations?		Code V-UBI amount in box 20 of Schedule	Genera manag partne	or Percentage ownership
		country)		sections 512-514)		400010	Yes	No	K-1 (Form 1065)	Yes	10		
	1												
	1												
	-												
											<u> </u>		
	-												
	1												
	1												
							1	1					

Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.

<b>(a)</b> Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign	(d) Direct controlling entity	<b>(e)</b> Type of entity (C corp, S corp, or trust)	<b>(f)</b> Share of total income	<b>(g)</b> Share of end-of-year assets	(h) Percentage ownership	Sec 512(I contr ent	(i) ction b)(13) rolled tity?
		country)				400010			No

#### Schedule R (Form 990) 2022 THE OSBORNE ASSOCIATION, INC.

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

Not	e: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.		Yes	No					
1	During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?								
а	Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity	1a		X X					
	<b>b</b> Gift, grant, or capital contribution to related organization(s)								
	Gift, grant, or capital contribution from related organization(s)	1c	x	X					
d	d Loans or loan guarantees to or for related organization(s)								
e Loans or loan guarantees by related organization(s)									
f	Dividends from related organization(s)	1f		X					
g	Sale of assets to related organization(s)	1g		X					
h	Purchase of assets from related organization(s)	1h		X					
i	Exchange of assets with related organization(s)	1i		X					
j	Lease of facilities, equipment, or other assets to related organization(s)	1j		X					
k	Lease of facilities, equipment, or other assets from related organization(s)	1k	X						
I	Performance of services or membership or fundraising solicitations for related organization(s)	11	X						
m	Performance of services or membership or fundraising solicitations by related organization(s)	1m		X					
n	Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1n	X						
o	Sharing of paid employees with related organization(s)	10	X						
р	Reimbursement paid to related organization(s) for expenses	1p		X					
	Reimbursement paid by related organization(s) for expenses	1q		X					
r	Other transfer of cash or property to related organization(s)	1r		X X					
S	s Other transfer of cash or property from related organization(s)								
2	If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.								

	(a) Name of related organization	<b>(b)</b> Transaction type (a-s)	<b>(c)</b> Amount involved	(d) Method of determining amount involved
(1)				
(2)				
(3)				
(4)				
<u>(5)</u>				
<u>(6)</u>				

#### Schedule R (Form 990) 2022 THE OSBORNE ASSOCIATION, INC.

Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	<b>(b)</b> Primary activity	<b>(c)</b> Legal domicile (state or foreign	(d) Predominant income (related, unrelated, excluded from tax under sections 512-514)	(e Are partner 501(c org:	e) all rs sec. c)(3) s.?	<b>(f)</b> Share of total	<b>(g)</b> Share of end-of-year	<b>h)</b> ropor- nate tions?	(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General managin partner	(k) Percentage ownership		
		country)	sections 512-514)	Yes		income		No	(Form 1065)	Yes No			

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Part VII Supplemental Information

Provide additional information for responses to questions on Schedule R. See instructions.

#### PART II, IDENTIFICATION OF RELATED TAX-EXEMPT ORGANIZATIONS:

#### NAME OF RELATED ORGANIZATION:

#### THOMAS MOTT OSBORNE MEMORIAL FUND, INC.

#### PRIMARY ACTIVITY: PROVIDES FINANCIAL SUPPORT/FACILITIES TO AFFILIATES TO

#### FURTHER THEIR MISSION